

# Investors Relations Presentation

**Qatari German Medical Devices**

**Q3 2021**

[www.qgmd.com](http://www.qgmd.com)

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New risks and uncertainties arise from time-to-time, and it is impossible to predict these events or how they may affect QGMD.

professionals

# Agenda

- Company Overview

QGMD Production facilities & Machineries  
Recognition & Quality Assurance at QGMD

- What we do?

- QGMD News

- Sales Figures

- Financial Highlights

# Company Overview

- QG Medical Devices is one of the leading manufacturers of Medical Devices in the Middle East and the only Manufacturing Company producing syringes and IV cannulas in Qatar. Headquartered in Doha, Qatar.
- QG Medical Devices Co. was established in the year 2000, with collaboration of a German Company to produce high quality medical devices in Qatar; utilizing best of breed technology and machines.
- QG Medical Devices is a Public Listed Company in Qatar Stock Exchange. Top Governmental Organizations are the major Share Holders.



# QGMD Production Facilities & Machineries

- QG Medical Devices is equipped with state of art production facility designed by reputable innovative technology providers from Germany, Switzerland and Italy.



# What We Do?

QGMD is striving to become a leading medical devices manufacturer in the healthcare industry worldwide, as well as a strong partner in the medical trading and services industry; by continuing to introduce innovative and superior medical devices which guarantee better patient care.

- We strive :
- To introduce cutting edge solutions to the medical devices industry whereby Patient and Medical Staff Care are the core of our innovation
- To provide the international health community with safe, effective, and efficient medical devices of the highest quality.
- To reduce/eliminate (where possible) any potential risks associated with Medical industry .
- To guarantee a continued R&D and investment to produce innovative medical devices for the benefit of our patients and medical staff, and the community as a whole.
- To increase the trading and services lines by acquiring more medical partnership with local, regional and international agencies.
- QGMD is committed to develop innovative products that meet the requirements of the local and international market.



Q Ject<sup>®</sup> 1 ml Syringe



Manufacturing (Q JECT, Q SAFE, Q JECT  
Ultra, Q FLOW, Q NEED)



## List of Countries Syringes for COVID Vaccine Supplied by QGMD

MoH Romania	Hong Kong	MoH Cyprus
MoH Kuwait	Spain	Australia
Qatar	Argentina	Brazil
Chile	Columbia	Costa Rica
Ecuador	El Salvador	Guatemala
Haiti	Jamaica	Mexico
Nicaragua	Panama	Paraguay
Peru	Uruguay	Venezuela

# Syringe for COVID-19 Vaccine

- Supplied Quantity – 85,000,000 pcs of Syringes.

# QGMD News

- Supplied Exclusively on time COVID Syringes to **Qatar** & supported Qatar Vaccination Programme.
- Got 1<sup>st</sup> order from **Baltic Countries in Europe**.
- Supplied Successfully COVID Syringes to **Australia**
- Got 2 order worth of 6 Million QAR from **Iraq**.
- Signed Exclusive Distribution Agreement in **Iran**.
- Initiated **US FDA** Registration which is supposed to be finished by Q1 of 2022.

# From Qatar to the World

## QGMD - Global Leader in Medical Device Technology



Oman

UNICEF

Papua New Guinea

Iran

Iraq

Libya

Romania

Malaysia

Philippines

Sudan

Pakistan

Cyprus

Switzerland

Poland

South America  
(P.A.H.O.)

Uganda

# Interim Condensed Financial Statements for the Nine Months Ended September 30, 2021

Qatari German Medical Devices

October 17, 2021

[www.qgmd.com](http://www.qgmd.com)

By : Abdullah Fuad /Finance Manager /AOM



INTERIM CONDENSED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (Unaudited) FOR THE Nine MONTHS ENDED September 30, 2021	Six Months Ended June 30,2021(QR) (Reviewed)	Nine Months ended September 30,2021 (QR) (Unaudited)	Nine Months ended September 30,2020 (QR) (Unaudited)	Percentage Change %
Revenue	20,850,083	30,430,161	21,372,860	+42.3%
Operating cost (Except Depreciation)	(16,082,555)	(22,369,877)	(15,439,401)	
GP %	23%	28.2%	28%	
<b>Gross profit</b>	<b>4,767,528</b>	<b>8,606,284</b>	<b>5,933,459</b>	
Other income	5,424,245	6,030,697	2,861,819	+110.7%
Selling and distribution expenses	(426,211)	(1,421,434)	(241,387)	+489%
General and administrative expenses	(3,096,205)	(3,244,661)	(3,284,641)	-1.2%
Depreciation and amortization	(2,715,532)	(4,061,390)	(4,112,047)	-1.2%
Finance cost	(2,602,824)	(3,786,716)	(1,755,114)	+116%
<b>Income (Profit) for the period</b>	<b>1,351,001</b>	<b>1,576,780</b>	<b>(597,911)</b>	<b>+363.7%</b>
Other comprehensive income	-0-	-0-	-0-	
(Profit) per share				
Basic and diluted (Profit ) per share (QR.)	<u>0.012</u>	0.014	<u>(0.005)</u>	
			=====	

## STATEMENT OF FINANCIAL POSITION AS AT SEPTEMBER 30,2021

30, September 2021  
(QR.)  
Un Audited31, December 2020  
(QR.)  
Audited

ASSETS		
<b>NON-CURRENT ASSETS</b>		
Property, plant, equipment and capital work in progress	112,302,034	115,849,403
Investment properties	12,590,000	12,590,000
Right-of-use assets	92,931	97,578
Intangible assets	10,329,937	10,329,937
<b>Total Non-Current Assets</b>	<b>135,314,903</b>	<b>138,866,918</b>
<b>CURRENT ASSETS</b>		
Inventories	24,273,109	22,308,860
Accounts and other receivables	30,630,039	16,203,300
<b>Cash in hand and at banks</b>	<b>1,890,605</b>	<b>3,035,218</b>
<b>Total Current Assets</b>	<b>56,793,754</b>	<b>41,547,378</b>
<b>Total Assets</b>	<b>192,108,656</b>	<b>180,414,296</b>
	=====	=====
<b>EQUITY AND LIABILITIES</b>		
<b>EQUITY</b>		
Share capital	115,500,000	115,500,000
Legal reserve	30,431,538	30,431,538
Revaluation reserve	11,999,694	11,999,694
Accumulated losses	(124,844,627)	(126,421,406)
<b>Net Equity</b>	<b>33,086,605</b>	<b>31,509,826</b>
<b>NON-CURRENT LIABILITIES</b>		
Employees' end of service benefits	1,060,610	973,031
Loans and borrowings - long term portion	124,532,098	121,600,768
Lease liabilities -long term portion	80,611	90,763
<b>Total Non-Current Liabilities</b>	<b>125,673,319</b>	<b>122,664,562</b>
<b>CURRENT LIABILITIES</b>		
Loans and borrowings - short term portion	3,297,076	4,843,797
Lease liabilities -short term portion	8,604	8,458
Accounts and other payables	14,717,684	6,351,903
Bank overdraft	15,325,368	15,035,750
<b>Total Current Liabilities</b>	<b>33,348,732</b>	<b>26,239,908</b>
<b>Total Liabilities</b>	<b>159,022,051</b>	<b>148,904,470</b>
<b>Total Equity and Liabilities</b>	<b>192,108,656</b>	<b>180,414,296</b>



INTERIM CONDENSED STATEMENT OF PROFIT OR  
LOSS AND OTHER COMPREHENSIVE INCOME  
(REVIEWED) FOR THE NINE MONTHS ENDED  
SEPTEMBER 30, 2021

As of Nine Months ended September 30,2021  
(QR.)  
(Unaudited )

<b>Revenue</b>	
<b>Manufacturing</b>	<b>26,209,077</b>
<b>FG-Trading Division</b>	<b>3,165,283</b>
<b>Sterilization</b>	<b>250,984</b>
<b>Consumable</b>	<b>804,817</b>
<b>Totals</b>	<b><u>30,430,161</u></b>



# Thank you

Qatari German Medical Devices

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