



Investors Relations Presentation

Qatari German Medical Devices

Q1 2021

www.qgmd.com

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be communicated (“relevant persons”). Any person who is not a relevant person should not act or rely on this

presentation or any of its contents.

This presentation contains forward-looking statements that are subject to risks and uncertainties,

including statements about QGMD ’s beliefs and expectations.

These forward-looking statements are based on assumptions that QGMD has made in light of its experience in

the industry in which it operates, as well as its perceptions of historical trends, current conditions, expected future

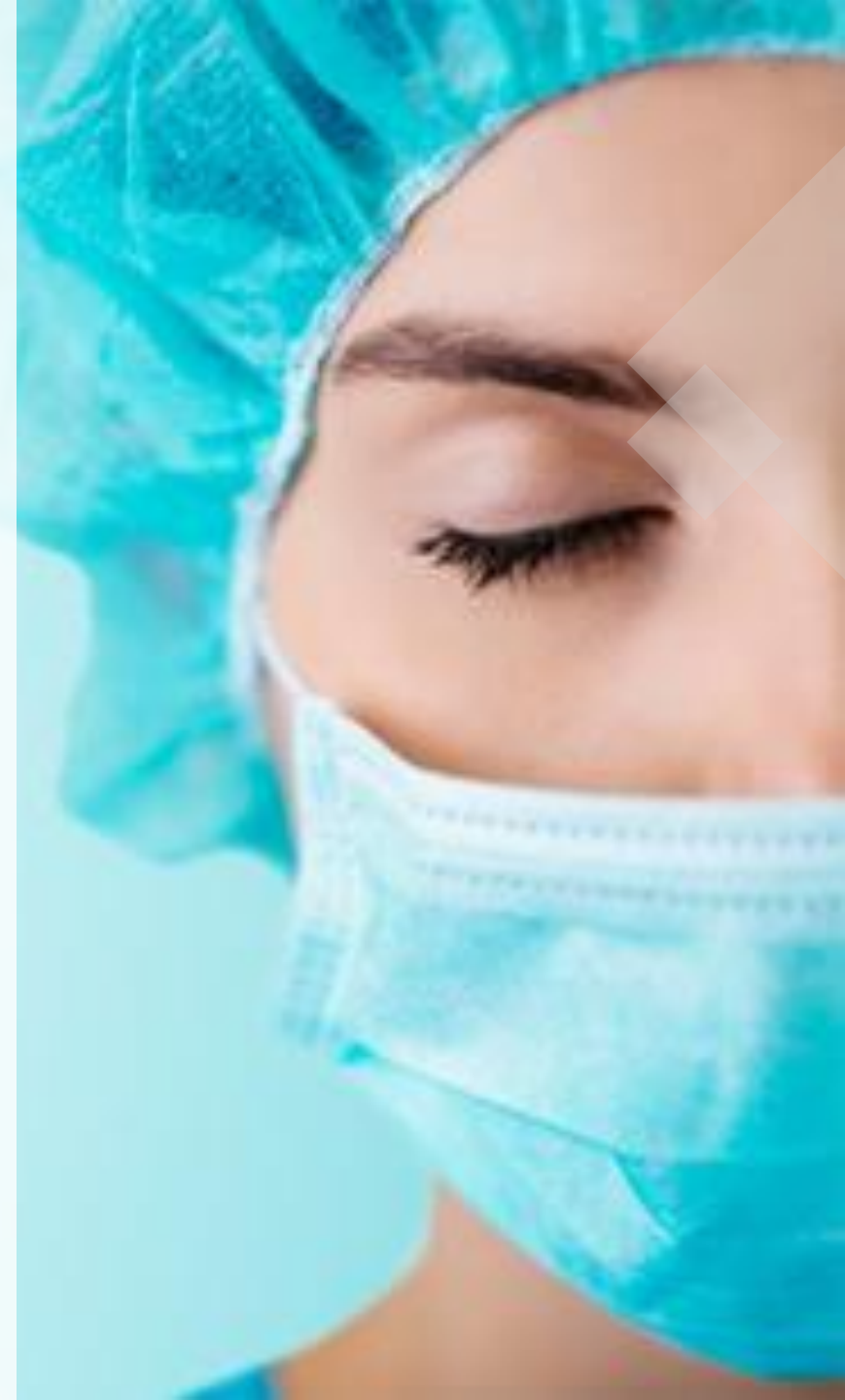
developments and other factors which QGMD believes are appropriate under the circumstances.

Prospective investors should understand that these statements are not guarantees of future performance or results.

Due to these factors, QGMD cautions that prospective investors should not place undue reliance on any

forward-looking statements. Further, any forward-looking statement speaks only as of the date on which it is made.

New risks and uncertainties arise from time-to-time, and it is impossible to predict these events or how they may affect QGMD.



ace of mind for healthcare professionals



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COMPANY OVERVIEW



QG Medical Devices is one of the leading manufacturers of Medical Devices in the Middle East and the only Manufacturing Company producing syringes and IV cannulas in Qatar. Headquartered in Doha, Qatar.

QG Medical Devices Co. was established in the year 2000, with collaboration of a German Company to produce high quality medical devices in Qatar; utilizing best of breed technology and machines.

QG Medical Devices is a Public Listed Company in Qatar Stock Exchange. Top Governmental Organizations are the major Share Holders.



QGMD PRODUCTION FACILITIES & MACHINERIES

QG Medical Devices is equipped with state of art production facility designed by reputable innovative technology providers from Germany, Switzerland and Italy.



WHAT WE DO?

QGMD is striving to become a leading medical devices manufacturer in the healthcare industry worldwide, as well as a strong partner in the medical trading and services industry; by continuing to introduce innovative and superior medical devices which guarantee better patient care.

- We strive :
- To introduce cutting edge solutions to the medical devices industry whereby Patient and Medical Staff Care are the core of our innovation
- To provide the international health community with safe, effective, and efficient medical devices of the highest quality.
- To reduce/eliminate (where possible) any potential risks associated with Medical industry .
- To guarantee a continued R&D and investment to produce innovative medical devices for the benefit of our patients and medical staff, and the community as a whole.
- To increase the trading and services lines by acquiring more medical partnership with local, regional and international agencies.
- QGMD is committed to develop innovative products that meet the requirements of the local and international market.



Q Ject® 1 ml Syringe



Manufacturing (Q JECT, Q SAFE, Q JECT
Ultra, Q FLOW, Q NEED)

Syringes for COVID-19 Vaccine

List of Countries Supplied by QGMD Syringes for COVID Vaccine During 2021 Q1

MoH Romania	Hong Kong	MoH Cyprus
MoH Kuwait	Spain	Australia
Qatar	Argentina	Brazil
Chile	Columbia	Costa Rica
Ecuador	El Salvador	Guatemala
Haiti	Jamaica	Mexico
Nicaragua	Panama	Paraguay
Peru	Uruguay	Venezuela

**Supplied Quantity – 29,520,040
pcs of Syringes.**



QGMD NEWS

- Pakistan Registration for QSAFE done.
- Ready to sign Exclusive Distribution Agreement in Baltic Countries in Europe.
- TGA Australia Registration Done.
- Ready to sign Agreement in Iran , Iraq , Australia , Romania.
- Initiated US FDA Registration which is supposed to be finished by end of 2021.
- Products has been Registered in Yemen.
- Product Registration done in Malaysia.

From Qatar to the World

QGMD - Global Leader in Medical Device Technology



Oman

UNICEF

Papua New Guinea

Iran

Iraq

Libya

Romania

Malaysia

Philippines

Sudan

Pakistan

Cyprus

Switzerland

Poland

South America
(P.A.H.O.)

Uganda

Interim Condensed Financial Statements Review Report for the Three Months Ended March 31, 2021

Qatari German Medical Devices

April 15, 2021

www.qgmd.com

By : Abdullah Fuad /Finance Manager /AOM



STATEMENT OF FINANCIAL POSITION AS AT March 31, 2021

Notes :

- working capital QAR 16,823,811
- current ratio 1.55:1
- reduced accumulated losses 0.37%
- reduced loans short term 19.2%
- increase Equity 1.5%
- debit to total assts ratio 82.7%

	31, March 2021 (QR.) Reviewed	31, December 2020 (QR.) Audited
ASSETS		
NON-CURRENT ASSETS		
Property, plant, equipment and capital work in progress	114,513,911	115,849,403
Investment properties	12,590,000	12,590,000
Right-of-use assets	97,578	97,578
Intangible assets	10,329,937	10,329,937
Total Non-Current Assets	137,531,426	138,866,918
CURRENT ASSETS		
Inventories	24,036,747	22,308,860
Accounts and other receivables	21,883,881	16,203,300
Cash in hand and at banks	1,621,110	3,035,218
Total Current Assets	47,541,739	41,547,378
Total Assets	185,073,165	180,414,296

EQUITY AND LIABILITIES		
EQUITY		
Share capital	115,500,000	115,500,000
Legal reserve	30,431,538	30,431,538
Revaluation reserve	11,999,694	11,999,694
Accumulated losses	(125,949,086)	(126,421,406)
Net Equity	31,982,146	31,509,826
NON-CURRENT LIABILITIES		
Employees' end of service benefits	1,013,724	973,031
Loans and borrowings - long term portion	121,268,603	121,600,768
Lease liabilities -long term portion	90,763	90,763
Total Non-Current Liabilities	122,373,090	122,664,562
CURRENT LIABILITIES		
Loans and borrowings - short term portion	3,914,182	4,843,797
Lease liabilities -short term portion	8,458	8,458
Accounts and other payables	11,640,045	6,351,903
Bank overdraft	15,155,244	15,035,750
Total Current Liabilities	30,717,928	26,239,908
Total Liabilities	153,091,019	148,904,470
Total Equity and Liabilities	185,073,165	180,414,296

INTERIM CONDENSED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (REVIEWED) FOR THE THREE MONTHS ENDED MARCH 31, 2021	Growth Ratio (%)	Three months ended March 31,2021 (QR.) (Reviewed)	Three Months ended March 31,2020 (QR) (Reviewed)
Revenue	<u>232.25%</u>	6,828,042	2,055,032
Operating cost (Except Depreciation)		(4,058,443)	(1,590,606)
		_____	_____
Gross profit(%)	<u>40.56%</u>	2,769,599	22.60 % 464,426
Other income	<u>+37.3%</u>	<u>848,791</u>	618,187
Selling and distribution expenses	<u>-100%</u>	<u>0.00</u>	(34,625)
General and administrative expenses	<u>+32.80%</u>	(1,582,335)	(1,191,447)
Depreciation and amortization	<u>-1%</u>	(1,367,167)	(1,381,579)
Finance cost	<u>-77%</u>	(195,568)	(855,820)
		_____	_____
Income (Profit) for the period	<u>-119.8%</u>	<u>472,320</u>	(2,380,858)
		_____	_____
Other comprehensive income		-0-	-0-
		_____	_____
Total comprehensive (Profit) for the period		<u>472,320</u>	(2,380,858)
		=====	=====
EBITDA	<u>1,518.5%</u>	<u>2,035,055</u>	(143,459)
(Profit) per share			
Basic and diluted (Profit) per share (QR.)	<u>-119%</u>	0.004	(0.021)
		=====	=====



THANK YOU

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