



الشركة القطرية الألمانية
للمستلزمات الطبية
(ش.م.ع.ق)

**QATARI GERMAN FOR
MEDICAL DEVICES
COMPANY**

www.qgmd.com

Contents



[Company Overview](#)

[What we do?](#)

[Company Production and Machineries](#)

[Sales Overview](#)

[QGMD News](#)

[Financial Statements Review as of Decemebr 30,2020](#)



Disclaimer

The following presentation is made only to, and is directed only at, persons to whom such a presentation may lawfully be communicated (“relevant persons”). Any person who is not a relevant person should not act or rely on this presentation or any of its contents.

This presentation contains forward-looking statements that are subject to risks and uncertainties, including statements about QGMD’s beliefs and expectations.

These forward-looking statements are based on assumptions that QGMD has made in light of its experience in the industry in which it operates, as well as its perceptions of historical trends, current conditions, expected future developments and other factors which QGMD believes are appropriate under the circumstances.

Prospective investors should understand that these statements are not guarantees of future performance or results.

Due to these factors, QGMD cautions that prospective investors should not place undue reliance on any forward-looking statements. Further, any forward-looking statement speaks only as of the date on which it is made.

New risks and uncertainties arise from time-to-time, and it is impossible to predict these events or how they may affect QGMD.



COMPANY OVERVIEW

- QG Medical Devices is one of the leading manufacturers of Medical Devices in the Middle East and the only Manufacturing Company producing syringes and IV cannulas in Qatar. Headquartered in Doha, Qatar.
- QG Medical Devices Co. was established in the year 2000, with collaboration of a German Company to produce high quality medical devices in Qatar; utilizing best of breed technology and machines.
- QG Medical Devices is a Public Listed Company in Qatar Stock Exchange. Top Governmental Organizations are the major Share Holders.

What We Do?

QGMD is striving to become a leading medical devices manufacturer in the healthcare industry worldwide, as well as a strong partner in the medical trading and services industry; by continuing to introduce innovative and superior medical devices which guarantee better patient care.

- We strive :
- To introduce cutting edge solutions to the medical devices industry whereby Patient and Medical Staff Care are the core of our innovation
- To provide the international health community with safe, effective, and efficient medical devices of the highest quality.
- To reduce/eliminate (where possible) any potential risks associated with Medical industry .
- To guarantee a continued R&D and investment to produce innovative medical devices for the benefit of our patients and medical staff, and the community as a whole.
- To increase the trading and services lines by acquiring more medical partnership with local, regional and international agencies.
- QGMD is committed to develop innovative products that meet the requirements of the local and international market.

QGMD Production Facilities & Machineries

- QG Medical Devices is equipped with state of art production facility designed by reputable innovative technology providers from Germany, Switzerland and Italy.
- QGMD production of Syringes and IVC's Continues running through the year 2020 un-affected with the Covid-19 pandemic . Thanks to the Strict hygienic and infection control measures , that was implemented since the very beginning of the pandemic





Q Ject[®] 1 ml



Manufacturing

- Q JECT
- Q SAFE
- Q JECT Ultra
- Q FLOW
- Q NEED



From Qatar to the World QGMD - Global Leader in Medical Device Technology

8

Oman	Philippines
UNICEF	Sudan
Papua New Guinea	Pakistan
Iran	Cyprus
Iraq	Switzerland
Libya	Poland
	South America (P.A.H.O.)
Romania	Uganda
Malaysia	

Syringes for COVID-19 Vaccine

- QGMD is committed to supply Syringe for COVID-19 Vaccine.
- QGMD already started receiving inquiries to supply Covid-19 vaccine Syringes from our major customers in addition to new customers .
- QGMD is in touch with UNICEF , PAHO , WHO, Romania, Hong Kong, Kuwait, Chile, & MOH in many countries in order to be ready to supply huge quantities once the Vaccine is out in the market .



QGMD News

- Ready to sign Exclusive Distribution Agreement in Baltic Countries in Europe.
- Started TGA Australia Registration
- Ready to sign Agreement in Iran , Iraq , Australia , Romania.
- Ready to initiate US FDA Registration
- Registration has been started in Yemen for QGMD products.
- QGMD signed new contract with Renowned Medical Device Manufacturers in Germany , France etc.



Independent Auditor's report and Financial Statements for year Ended December 31,2020

Qatari German Medical Devices

March 09, 2021

www.qgmd.com

By : Abdullah Fuad /Finance Manager /AOM

	31, December 2020 (QR.)Audited	31, December 2019 (QR.)Audited
ASSETS		
NON-CURRENT ASSETS		
Property, plant, equipment and capital work in progress	115,849,403	116,286,878
Investment properties	12,590,000	12,590,000
Right-of-use assets	97,578	106,871
Intangible assets	10,329,937	10,329,937
Total Non-Current Assets	138,866,918	139,313,686
CURRENT ASSETS		
Inventories	22,308,860	11,271,253
Accounts and other receivables	16,203,300	2,581,390
Cash in hand and at banks	3,035,218	961,908
Total Current Assets	41,547,378	14,814,551
Total Assets	180,414,296	154,128,237
	=====	=====
EQUITY AND LIABILITIES		
EQUITY		
Share capital	115,500,000	115,500,000
Legal reserve	30,431,538	30,343,120
Revaluation reserve	11,999,694	11,999,694
Accumulated losses	(126,421,406)	(127,195,066)
Net Equity	31,509,826	30,647,748
NON-CURRENT LIABILITIES		
Employees' end of service benefits	973,031	997,117
Loans and borrowings - long term portion	121,600,768	99,968,055
Lease liabilities -long term portion	90,763	97,529
Total Non-Current Liabilities	122,664,562	101,062,701
CURRENT LIABILITIES		
Loans and borrowings - short term portion	4,843,797	4,800,402
Lease liabilities -short term portion	8,458	8,032
Accounts and other payables	6,351,903	2,455,014
Bank overdraft	15,035,750	15,154,640
Total Current Liabilities	26,239,908	22,417,788
Total Liabilities	148,904,470	123,480,489
Total Equity and Liabilities	180,414,296	154,128,237
	=====	=====

• STATEMENT OF FINANCIAL POSITION AS AT December 31, 2020

Notes

- Working capital increase +301.33%
- Working capital ratio 1:1.58
- Equity increased +2.8%
- Accumulated losses decreased - 0.6%
- Free cash increased +215.5%

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (REVIEWED) FOR THE YEAR ENDED DECEMBER 31, 2020	Growth Ratio (%)	Nine months ended December 31,2021 (QR.) (Audited)	Nine Months ended December 31,2020 (QR) (Audited)
Revenue	<u>+201.0%</u>	24,568,510	8,158,702
Operating cost (Except Depreciation)		(18,342,245)	(7,371,608)
	Gross profit(%)	6,226,265	787,094
Other income	<u>+16%</u>	<u>3,466,361</u>	2,986,056
Reversal of Previously recognized impairment losses		<u>4,388,081</u>	-0-
Selling and distribution expenses		(461,172)	(437,536)
General and administrative expenses	<u>-5%</u>	(4,365,534)	(4,592,369)
Depreciation and amortization		(5,484,838)	(5,530,376)
	Operation Profit (Loss) Before Finance cost for the year	3,769,163	(6,787,131)
Finance Cost	<u>-19.8%</u>	(2,884,980)	(3,599,146)
Profit (Loss) for the year		884,183	(10,386,277)
Other comprehensive income		-0-	-0-
Total comprehensive (loss) for the period	-108.5%	884,183	(10,386,277)
		=====	=====
(Loss) per share			
Basic and diluted (loss) per share (QR.)	<u>-110.7%</u>	0.008	(0.090)
		=====	=====

Thank you

Qatari German Medical Devices

March 09, 2021

www.qgmd.com

